

Upstate SC Supply Chain Coalition

Coalition:
An alliance among entities, during which they cooperate in joint action, each in their own self-interest

APRIL 2009

SPECIAL POINTS OF INTEREST:

- Use the calendar on page 2 to begin saving the dates for our future meetings!

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Vendor Managed Inventory: Coming to a Stock Room Near You Soon

Presented by Richard Brockman & Steve Gravelly

Richard Brockman has more than 22 yrs of experience with supply chain operations across the Plan-Source-Make-Deliver functions. He has broad experiences in strategic, tactical and financial areas in large corporations as well as green field startups, managing complex projects and operations. He was the Senior Director of Demand and Supply Alignment for AT&T Fixed Wireless, a joint Venture of AT&T and AT&T Wireless, where he designed the full stream inventory operating model, including IT systems, replenishment model, supply-demand forecasting, Master Schedule, order management and logistics systems, and inventory systems. He also led change management systems, developed and managed returns and repairs systems, and field inventory systems. He brings special expertise with implementation of ERP systems as he holds the company record for an installation of QAD's MFG PRO in just 6 weeks, versus a normal 12-18 month project time frame. He received an award from QAD even though he does not work for them. He helped develop the Level 3 and 4 process definitions for the Supply Chain Council SCOR Model and has presented to them several times. Richard was granted the US Patent for 'Inventory Pipeline Model' which today we recognize as VMI. Richard is the CEO of The Consulting Group of Jocassee, Inc.

Steve Gravelly has been responsible for the start-up of 25 manufacturing plants around the world and over 300 new product introductions for large corporations such as Michelin, AT&T, Wal-Mart, Toyota, and General Motors. Formerly a Director of Operations for AT&T's Global Information Solutions, he was responsible for operation of manufacturing facilities in Brazil, and a high level corporate acquisition team. He brings special expertise in project management of complex multi-layered projects across business units, such as leading the Wal-Mart Y2K project. He has completed organization assessments and business evaluations of small and large corporations, and developed implementation plans and schedules for major changes and start-ups. He owns the computer industry record for computer R&D Development by designing, testing, and delivering a new PC in just 8 weeks. He has broad international experience. Steve is the President of The Consulting Group of Jocassee, Inc.

Vendor Managed Inventory

- Few opportunities exist to leverage the complete Supply Chain more than VMI offers. It however mandates the discipline and support not found in every organization.
- We have the honor of reviewing the topic with one of the earliest adopters and developers of VMI.

Coming to a Stock Room Near You Soon—Are You Ready?

- VMI is going to increase
- There are risks with it
- VMI is not a panacea
- When you introduce VMI, make sure you are doing it right

We will be hosting a joint meeting with the Palmetto ASQ. Our evening begins with networking at 6:00 p.m. and a buffet dinner at 6:45 p.m. The presentation will begin at 7:15 pm.

Event Details

What: Vendor Managed Inventory

When: Tuesday, April 14th, at 6:00 p.m.

Where: The Holiday Inn
4295 Augusta Road
Greenville, SC 29605

Cost: Member \$23 (RSVP before April 13th);
Non-Member & Members who RSVP
after April 13th \$25;
Students & Retirees \$8

RSVP on the APICS website:

www.apics-sc.org

Please RSVP on or before April 13

Upstate SC Supply Chain Coalition 2009 Calendar of Events



Council of Supply Chain Management Professionals

Event	Date	Time	Location	Price (Member/Nonmember)
Richard Brockman & Steve Gravely from the Jocassee Consulting Group will discuss "Vendor Managed Inventory"	April 14, 2009	6:00 P.M.	Holiday Inn 4295 Augusta Road Greenville, SC 29605	\$23 for Members who register by April 13 \$25 for Non-Members & Members not registered by April 13 Students & Retirees \$8
Jon Morgan St. Judes	May 2009	Evening	TBD	TBD
No Meeting in June	June 2009	No meeting	No meeting	No meeting
No Meeting in July	July 2009	No meeting	No meeting	No meeting
No Meeting in August	August 2009	No meeting	No meeting	No meeting

CPIM Course Schedules

Piedmont Technical College

CPIM Module Instructor
Frederick Cosby

Class	Dates	Time	Days
Basics of Supply Chain Management	08/26/08 - 10/14/08	6:00-9:00 pm	Tuesday
Master Planning of Resources	11/4/08 - 01/13/09	6:00-9:00 pm	Tuesday
Detailed Planning and Scheduling	01/27/09 - 03/17/09	6:00-9:00 pm	Tuesday
Execution and Control of Operations	04/7/09 - 06/2/09	6:00-9:00 pm	Tuesday
Strategic Management of Resources	06/23/09 - 08/11/09	6:00-9:00 pm	Tuesday

- Bachelor of Science from Limestone University
- 10 years of experience in Manufacturing and Packaging with an extensive background in Production and Inventory Control
- Experience in Management, Production Planning, Purchasing, Master Data, Inventory Control, Training, Project Coordination, Process Development, and Procedural Document Control
- Participated in a Lean/Sigma Six implementation and became the 7th member in an organization of over 4,000 to earn his Green Belt Certification
- Certified in Lean Office and Value Stream Mapping
- Received the 2002 U.S Air Force Reserve Security Forces Airman of the Year
- 12 Years experience as a trainer/instructor
- APICS Certified CPIM

Registration Deadline: At least one week prior to the start of the class
 Registration Contact: Jeanne G. Hughston, Program Manager
 Phone Number: (864) 941-8781
 Email: hughston.j@ptc.edu
 www.ptc.edu

CPIM Module Instructor
Jeff Anderson

Spartanburg Community College Main Campus

- BA from Regis University; Denver, CO
- MBA from Wake Forest University; Winston-Salem, NC
- Over 20 years of experience in assisting companies in achieving manufacturing excellence
- Qualified APICS CPIM Instructor in all modules since 1995, assisting people across the Southeast gain their APICS CPIM Certification
- CFPIII- Certified at the Fellow level in Production & Inventory Management through APICS
- One of the first people in the nation to pass the CSCP exam
- Qualified APICS Train the Trainer Instructor
- Recognized by APICS at the local, regional, and national levels as an accomplished trainer and major contributor to the manufacturing body of knowledge
- Industry experience with world class corporations in the medical products, plastics, electronics, home furnishings, and packaging industries. Product lines include over 170,000 individual SKU numbers

Class	Dates	Time	Days
Basics of Supply Chain Management	01/26/09 - 02/26/09	6:00-9:00 pm	Monday & Thursday
Master Planning of Resources	03/09/09 - 04/09/09 (tentative)	6:00-9:00 pm	Monday & Thursday
Detailed Planning and Scheduling	TBA	6:00-9:00 pm	Monday & Thursday
Execution and Control of Operations	TBA	6:00-9:00 pm	Monday & Thursday
Strategic Management of Resources	TBA	6:00-9:00 pm	Monday & Thursday

Registration Deadline: At least one week prior to the start of the class
 Registration Contact: Tina Upton
 Phone Number: (864) 592-4997
 Email: UptonT@sccsc.edu
 Online Registration: <http://spartanburg.augusoft.net/index.cfm?FuseAction=1071>
 Phone Registration: (864) 592-4408

CSCP Course Schedules

- Spring and Fall Courses for the CSCP certification are being offered (see schedules & registration dates below).
- Classes will be held on the Spartanburg Community College Duncan Campus.
- The fee for the class is \$1850.00 which includes books and online study.
- We must have at least 6 people or the class will be cancelled.
- Jeff Anderson is the instructor (see bio on previous page).
- Contact SCC Continuing Education, Tina Upton at (864) 592-4997 or email UptonT@scpsc.edu to register.

Spring Session

Class	Dates	Time	Days
Supply Chain Management Fundamentals (Module 1)	04/18/2009	8:30 a.m. - 4:30 p.m.	Saturday
Building Competitive Operations Planning and Logistics (Module 2)	05/02/2009	8:30 a.m. - 4:30 p.m.	Saturday
Managing Customer and Supplier Relations (Module 3)	05/16/2009	8:30 a.m. - 4:30 p.m.	Saturday
Using Information Technology to Enable Supply Chain Management (Module 4)	05/30/2009	8:30 a.m. - 4:30 p.m.	Saturday
Open Forum – Review	06/13/2009	8:30 a.m. - 4:30 p.m.	Saturday
Exam Date	06/20/2009		Saturday

Registration Deadline for Class: April 9, 2009 (must be registered on or before this date)

Eligibility Deadline for Exam: April 24, 2009

Registration Deadline for Exam: May 8, 2009

Fall Session

Class	Dates	Time	Days
Supply Chain Management Fundamentals (Module 1)	10/10/2009	8:30 a.m. - 4:30 p.m.	Saturday
Building Competitive Operations Planning and Logistics (Module 2)	10/24/2009	8:30 a.m. - 4:30 p.m.	Saturday
Managing Customer and Supplier Relations (Module 3)	11/07/2009	8:30 a.m. - 4:30 p.m.	Saturday
Using Information Technology to Enable Supply Chain Management (Module 4)	11/21/2009	8:30 a.m. - 4:30 p.m.	Saturday
Open Forum – Review	12/05/2009	8:30 a.m. - 4:30 p.m.	Saturday
Exam Date	12/12/2009		Saturday

Registration Deadline for Class: October 1, 2009 (must be registered on or before this date)

Eligibility Deadline for Exam: October 16, 2009

Registration Deadline for Exam: October 30, 2009

Certified Supply Chain Professional (CSCP)

Earning an APICS certification can take you from a qualified candidate to a sought-after expert. Around the world, APICS certification designees are recognized, promoted, hired, and paid more.

Especially in today's growing and changing supply chain management field, to maintain your competitive edge, you must continuously increase your knowledge, skills, and expertise. Stay competitive with the APICS Certified Supply Chain Professional certification.

CSCP Classes

Classes will be led by a certified instructor at a date and location that will coincide with the registration and testing schedule established by APICS.

What is the APICS CSCP?

The APICS CSCP brings your company's entire value chain into perspective. By giving you a truly end-to-end view of the supply chain, you become the expert, not just within your organization's walls—you become the global expert.

From manufacturing to service, in business and consumer markets, the increasingly important role of effective supply chain management affects all organizations. Customer expectations are high—with the APICS CSCP, you can ensure that your company not only meets, but exceeds them.

Who are APICS CSCP Designees?

- Professionals seeking in-depth knowledge and understanding of their entire supply chain.
- Employees hoping to boost productivity and collaboration.
- Innovators promoting **global** supply chain management.
- Managers working to affect lead time, inventory, productivity, and the bottom line.
- Hard workers trying to move forward in their careers

THE New APICS Lean Enterprise Workshop Series

The most successful individuals and organizations map out their goals to ensure they are achieved. When organizations decide to go lean, they need a skilled team to lead them. Build your skills and become a lean leader at your organization with the new APICS Lean Enterprise Workshop Series.

The APICS Lean Enterprise Workshop Series is organized to enable you to approach the lean transformation process systematically. Using scenarios from a fictitious company, Murphy's Toys, you will be tasked with finding lean solutions to a myriad of challenges. This method will provide you with the flexibility to immediately customize what you've learned and implement it at your own organization.

Workshops include: Introduction, Lean Culture, Value Stream Mapping, Stability and Process Improvements, Just-in-Time, Measuring and Sustaining

The Lean Enterprise Workshop is only available through your local chapter.

Lean Enterprise Workshop Classes

Classes will be led by a certified instructor at a date and location to be announced.

Message from the Chairman

Hello APICS Members!

Spring has sprung!

Thank you to everyone attending the March meeting. Ricardo Studart gave an outstanding presentation that was both informative and entertaining. Microsoft Office SharePoint is a must-have for any business looking to streamline their processes and remain competitive in the next few years.

The April meeting is an Upstate Coalition event planned in collaboration with ASQ. Richard Brockman and Steve Gravely are presenting "Vendor Managed Inventory: Coming to a stockroom near you soon!"

Be sure to mark you calendars for the April event. We look forward to seeing you there!

Best Regards,

Toyya M. Funchess

APICS Industrial Crescent Chapter, President 2008-2009

"The leadership role our chapter has taken in the Upstate Supply Chain Management Coalition has gathered attention at a national level, and other groups are interested in hearing about our success."

Please visit the APICS society homepage at www.apics.org.

Find important and up to date information on your local Southeast APICS district at www.apicssoutheast.org.

Board Roster for 2008-2009

President	Toyya	Funchess
Executive VP	Mike	Gochnauer
VP Programs	Joan	Heard
VP Education	Jeff	Anderson
VP Membership	Frederick	Cosby
VP Marketing	Mike	Prater
VP Finance	Sue	Belair
VP Administrations	Cathy	Keeton
Past-President (2007-2008)	Gary	Tompkins

APICS is Committed to the Future

Because our chapter is committed to learning and to assisting others in learning, the Industrial Crescent APICS Chapter will sponsor ANY STUDENT, from any school, college, or university, who would like to attend ANY meeting. Gary Tompkins, APICS Past President 2007-2008, is convinced that once students attend a few meetings, they will find out that there really are people out there who will go out of their way to help, especially in their careers.

APICS is giving ALL students a hands on learning opportunity. It's past time for students to begin learning out of the classroom in real world situations! We invite all students to begin attending the Coalition's events!



Requirements for Sponsorship

Student must RSVP on the APICS website at least 2 days prior to the event

- As long as the student RSVPs beforehand and attends the meeting, there will be no charge.
- APICS will consider this a "scholarship"
- However, if a student RSVPs and then fails to attend the meeting, APICS will invoice them for the cost of the meeting. This is simply because we will undertake a financial obligation on their behalf and we will still be liable for the cost of the meal in the event that the student does not show up.

"I do not think that you could find a better arrangement, it's free if you RSVP and attend, and you only have to pay if you register and then become a "no-show." We encourage ALL students to take advantage of this amazing opportunity. Join us this spring for food, fun, networking, and hands on learning!"
-Gary Tompkins, APICS Past President 2007-2008

Please Note

The National Student paper competition has been postponed until the Fall of 2010. We will have more information to come concerning a possible District Level competition.