

Upstate SC Supply Chain Coalition

Coalition:
An alliance among entities, during which they cooperate in joint action, each in their own self-interest

A P R I L 2 0 1 0

SPECIAL POINTS OF INTEREST:

- Use the calendar on page 2 to begin saving the dates for our future meetings!

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Improving Supplier Quality—Case Study

Eight years ago, if a ground beef supplier could not sell product to the commercial market, they could sell the ground beef to the federal government for consumption in the food lunch program. Things changed in 2002. The bAgricultural Marketing Service implemented a supply change management program that incorporated the principles of Six Sigma. Within two years, product quality was better than commercial product and acquisition costs were reduced by 20%. This program is based on supplier accountability, effective audits, monitoring key indicators, and senior management commitment. This talk will reveal the secrets ; how supplier quality can be rapidly improved.

John G. Surak is principal of Surak and Associates, a full service food safety and quality consulting service. He works with the food processing industry to develop food safety and quality management systems, designing and implementing process control systems, and implementing Six Sigma and business analytics systems. Dr. Surak, with more than 30 years of experience, has worked with industry and governmental agencies to apply the principles of quality and food safety management. Dr. Surak helped design the supply chain management program for the USDA Agricultural Marketing Service. In addition, he has held industrial positions including serving as vice president of quality and food safety for the Brooks Food Group. Dr. Surak is a professor emeritus of applied economics and statistics at Clemson University.

Dr. John G. Surak PHD
Surak and Associates
Clemson
SC

Event Details

What: April PDM

When: Tuesday, April 13, at 6:00 p.m.

Where: The Holiday Inn

Augusta Road at I-85

Cost: \$25 Members, \$30 Non-Members;

RSVP on the APICS website:

www.apics-sc.org

Please RSVP on or before April 7, 2009

CPIM Course Schedules

Piedmont Technical College

CPIM Module Instructor
 Frederick Cosby

We currently do not have any classes scheduled at Piedmont Technical College. Please contact Jeanne Hughston—Program Manager at Piedmont Technical College if you are interested in classes resuming at Piedmont Technical College.

We will send out an e-mail blast with future class dates as they get scheduled.

Registration Contact: Jeanne G. Hughston,
 Program Manager
 Phone Number: (864) 941-8781
 Email: hughston.j@ptc.edu
www.ptc.edu

- Bachelor of Science from Limestone University
- 10 years of experience in Manufacturing and Packaging with an extensive background in Production and Inventory Control
- Experience in Management, Production Planning, Purchasing, Master Data, Inventory Control, Training, Project Coordination, Process Development, and Procedural Document Control
- Participated in a Lean/Sigma Six implementation and became the 7th member in an organization of over 4,000 to earn his Green Belt Certification
- Certified in Lean Office and Value Stream Mapping
- Received the 2002 U.S Air Force Reserve Security Forces Airman of the Year
- 12 Years experience as a trainer/instructor
- APICS Certified CPIM, and CSCP

CPIM Module Instructor
 Jeff Anderson

Spartanburg Community College Main Campus

- BA from Regis University; Denver, CO
- MBA from Wake Forest University; Winston-Salem, NC
- Over 20 years of experience in assisting companies in achieving manufacturing excellence
- Qualified APICS CPIM Instructor in all modules since 1995, assisting people across the Southeast gain their APICS CPIM Certification
- CFPIM— Certified at the Fellow level in Production & Inventory Management through APICS
- One of the first people in the nation to pass the CSCP exam
- Qualified APICS Train the Trainer Instructor
- Recognized by APICS at the local, regional, and national levels as an accomplished trainer and major contributor to the manufacturing body of knowledge
- Industry experience with world class corporations in the medical products, plastics, electronics, home furnishings, and packaging industries. Product lines include over 170,000 individual SKU numbers

Class	Dates	Time	Days
Detailed Planning and Scheduling	March 15, 2010— April 15, 2010	6:00-9:00 pm	Monday & Thursday
Execution and Control of Operations	April 26, 2010— May 27, 2010	6:00-9:00 pm	Monday & Thursday
Strategic Management of Resources	June 14, 2010 - July 15, 2010	6:00-9:00 pm	Monday & Thursday

Registration Deadline: At least one week prior to the start of the class
 Registration Contact: Tina Upton
 Phone Number: (864) 592-4997
 Email: UptonT@sccsc.edu
 Online Registration: <http://spartanburg.augusoft.net/index.cfm?FuseAction=I071>
 Phone Registration: (864) 592-4408

Upstate SC Supply Chain Coalition 2009 Calendar of Events



Council of Supply Chain Management Professionals

Event	Date	Time	Location	Price (Member/Nonmember)
Joint Meeting with ASQC	April 13, 2010	6:00 P.M.	The Holiday Inn Augusta Road & I-85	\$10 Students \$23 Members with Reservations \$25 for non-members or No Reservations
Mark Efird Accessibility Services General Document Management	May 11, 2010	6:00 P.M.	The Hilton Haywood Road Greenville, SC	\$25 Members \$30 Non-Members
Be Watching for more details for our fall programs!!	September 14, 2010	6:00 P.M.	The Hyatt Downtown Greenville	
	October 12, 2010	6:00 P.M.	TBD	
	November 9, 2010	6:00 P.M.	TBD	

Please visit the APICS society homepage at www.apics.org.

Find important and up to date information on your local Southeast APICS district at
www.apicssoutheast.org.

Certified Supply Chain Professional (CSCP)

Earning an APICS certification can take you from a qualified candidate to a sought-after expert. Around the world, APICS certification designees are recognized, promoted, hired, and paid more.

Especially in today's growing and changing supply chain management field, to maintain your competitive edge, you must continuously increase your knowledge, skills, and expertise. Stay competitive with the APICS Certified Supply Chain Professional certification.

CSCP Classes

Classes will be led by a certified instructor at a date and location that will coincide with the registration and testing schedule established by APICS.

What is the APICS CSCP?

The APICS CSCP brings your company's entire value chain into perspective. By giving you a truly end-to-end view of the supply chain, you become the expert, not just within your organization's walls—you become the global expert.

From manufacturing to service, in business and consumer markets, the increasingly important role of effective supply chain management affects all organizations. Customer expectations are high—with the APICS CSCP, you can ensure that your company not only meets, but exceeds them.

Who are APICS CSCP Designees?

- Professionals seeking in-depth knowledge and understanding of their entire supply chain.
- Employees hoping to boost productivity and collaboration.
- Innovators promoting **global** supply chain management.
- Managers working to affect lead time, inventory, productivity, and the bottom line.
- Hard workers trying to move forward in their careers

THE New APICS Lean Enterprise Workshop Series

The most successful individuals and organizations map out their goals to ensure they are achieved. When organizations decide to go lean, they need a skilled team to lead them. Build your skills and become a lean leader at your organization with the new APICS Lean Enterprise Workshop Series.

The APICS Lean Enterprise Workshop Series is organized to enable you to approach the lean transformation process systematically. Using scenarios from a fictitious company, Murphy's Toys, you will be tasked with finding lean solutions to a myriad of challenges. This method will provide you with the flexibility to immediately customize what you've learned and implement it at your own organization.

Workshops include: Introduction, Lean Culture, Value Stream Mapping, Stability and Process Improvements, Just-in-Time, Measuring and Sustaining

The Lean Enterprise Workshop is only available through your local chapter. **NEW—Check our web-site for the upcoming Lean Enterprise Workshop!!**

Lean Enterprise Workshop Classes

Classes will be led by a certified instructor at a date and location to be announced.

Message from the President

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There is some great news and some not so great news to report in this message. Some of us are optimists, so the great news is that the Industrial Crescent Chapter of APICS is relevant in generating and renewing interest in LEAN operations. On February 26th the the Chapter sponsored a one-day LEAN Seminar and it was very well attended (44 attendees). I would like to give a huge thank you for the team of volunteers who helped pull the LEAN Seminar together. As an optimist this shows that the Chapter can organize an event that is of interest to our APICS members and the Upstate as a community.



In a follow-up pole to gather feedback on the event we had 13 responses out of 44. Over half rated the event good to excellent. The bad news is that this does not meet our goal of providing every attendee an excellent experience and educational event. As the Chapter President I would like to apologize to those who where not pleased if there was a disconnect between what was advertised and what was delivered. Please provide me an e-mail with any concerns you might have (president@apics-sc.org). My goal is to make things right for you and your company.

As for content, the goal was not to try to teach a full 28 hour workshop series in one day. There were 5 presenters and each had a different role. 1) was to provide a framework for introducing LEAN as a board concept to begin thinking LEAN. 2) was to introduce the LEAN training workshop series that APICS has developed to provide in depth training for the enterprise. 3) was provide an overall example of how LEAN can be incorporated to the Supply Chain. 4) was to provide actual examples of LEAN at the floor level. Here we run into a last minute problem due to an illness, but we had a very gracious speaker to fill-in and provide a very informative talk regarding the impact of inventory accuracy on LEAN. 5) was to provide motivation and inspiration to begin moving the process forward with what had been learned about LEAN.

That was the goal! From the feedback we received that goal was meet for some of the attendees, but not for all. For the good of our APICS members and the Upstate community, we will use your feedback as one of the primary pillars of LEAN for "Continuous Improvement" to provide you with professional support and educational programs to help you and companies to succeed.

Sincerely,

Michael Gochnauer, CPIM, CSCP President, APICS Industrial Crescent Chapter
864-483-0414 president@apics-sc.org

Board Roster for 2009—2010

President

Executive VP

VP Programs

VP Education

VP Marketing

Marketing Support

VP Membership

Company Coordinator Dir.

Membership Retention Dir

VP Career Development

Academic Affairs Dir

VP Finance

VP Administration

Past President (2008—2009)

Mike Gauchner, CPIM, CSCP

Jeff Anderson, CFPIM, CSCP

Joan Heard, CPIM, CSCP

Vicki Henderson

Mike Prater, CPIM

Nancy Eichstadt

Joe Pomeroy

Edjar Javier

Hal Westmoreland

Gary Tompkins

Mark Andrews

Sue Belair, CPIM

Cathy Keeton, CPIM

Toyya Funchess



Ace Your Certification Exam

By Dave Turbide CSCP, CFPIM, CIRM, CMfgE

Certification documents your capabilities and experience, enhances your resume, and demonstrates your value to current and future employers. But getting certified is no easy task. There are five exams you must pass for the APICS Certified in Production and Inventory Management (CPIM) program and one for the APICS Certified Supply Chain Professional (CSCP) designation.

Whether you opt for the paper-and-pencil variety or the computer-based testing alternative, you will be presented with a number of multiple-choice questions and a time limit. You are not allowed to take any books, papers, or other materials into the testing room.

Preparation

APICS certification assumes a certain level of knowledge and experience in the area being tested, whether it's supply chain management, planning, scheduling, or execution and control. Beyond that, you are expected to know the concepts, definitions and principles contained in the OMBOK. This covers a broad spectrum of resource management and supply chain activities and knowledge—far more than any one person is likely to have experienced—so, a certain amount of additional studying is required. There is an *Exam Content Manual* available for each test, and that's the first place to go to find out what is covered. You then should study the *APICS Dictionary* and the referenced books and articles to build knowledge in any weak areas.

For any and all of the exams, the best preparation is to attend and participate in an instructor-led APICS education exam review course. Not only is all of the material covered in the course, but the instructor and the other students also can help increase your grasp of the information by discussing their own experiences. But remember, these are designed to be review courses, not pure education. If you don't have experience in a particular topic area, read the reference material beforehand. Classes are offered at local chapters and certain community colleges. There also are self-study, online, and workshop options. Check apics.org for information and schedules.

Test day

You've heard this before: Be sure to get a good night's rest the day before the exam. Show up early so you won't be stressed by any traffic delays or sign-in snafus. Try to relax and clear your mind of other concerns. Be "in the moment," and concentrate on the exam. Above all, don't panic—it's just a test, and the world won't come to an end if you don't do as well as you'd like.

The test questions are multiple choice. Read each question and answer the ones you know right away. If you can eliminate several of the possible answers, it's okay to take your best guess from the remaining two possibilities. Mark these questions to review later if you have time.

If you really don't know the answer, mark for later review and move on. Incorrect answers count the same as skipped questions so you will want to take a guess at some point. For the sake of time management, though, you should move on to be sure you complete the exam, then go back and work on the tough ones. There is ample time to get through the exam, as long as you don't agonize over each question. Go through at a steady pace, and then spend whatever time is left deciding on the difficult questions and reviewing your iffy answers. In most cases, your first impression is the right one. Don't hurt your score by trying to second-guess your initial feelings.