

Use the calendar on page 4 to begin saving the dates for our future meetings!

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Gold CBAR
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Upstate SC Supply Chain

Coalition

DECEMBER 2011

Coalition:
An alliance among
entities, during which
they cooperate in joint
action, each in their
own self-interest

The Role of ERP in The Overall Supply Chain Cycle



Not just another acronym—Enterprise Resource Planning (ERP) can make all the difference in your company's performance from improving planning and manufacturing to tracking efficiency and instilling personal accountability. Join us for a presentation by Ann K. Gatewood, CFPIM, CIRM, CSCP on ERP and its impacts on the Supply Chain Cycle.

Ann is President of Gatewood Associates, assisting organizations in developing and managing methods of customer focus, demand planning solutions, performance measurement, lean manufacturing, people empowerment, and business process analysis and improvement. She specializes in delivering quality adult education in ERP, operations management, project management, teambuilding, change management and supply chain. She has successfully implemented ERP systems for numerous organizations in a variety of industries, as well as authoring and delivering customized ERP courses.

Ann has been a member of APICS for twenty-six years. She currently serves as Chair of the APICS C&C Council, was Chair of the CPIM Program 1997-2002, and has held several chapter and region positions, including three years as chapter president. She is a frequent speaker at chapter and regional meetings, and regional and international conferences. She is certified in both Train-The-Trainer and Learning Dynamics for Instructors, and enjoys delivering these, as well as the CPIM and CSCP certification courses, to organizations throughout the world via the classroom and the Internet. Her many years' experience in the supply chain field allow her to provide valuable, skills-based education which is geared to user needs and utilizes her knowledge of best practices.

Event Details

What: January PDM

When: Tuesday, January 17, 2012 at 6:00 p.m.

Where: Holiday Inn

4295 Augusta Road, Greenville, SC

Cost: \$25 Members

\$30 Non-Members;

RSVP on the APICS website:

www.apics-sc.org

Please RSVP on or before January 17, 2012

APICS Industrial Crescent Chapter 2011 Survey

Based on approx. 8% response of chapter members

1. Are you currently an active APICS member? **100%** active
2. What type of APICS membership do you or did you have? Professional : **84.6%** Student: 0%
Enterprise: 15.4% Retired: 0% Academic: 0%
3. How long have you been, or how long were you an APICS member? <1 year: 15.4% 1-2 years: 23.1% 3-5 years: 15.4%
5-10 years: 7.7% 10-20 years: **30.8%** >20 years: 7.7%
4. Overall, how satisfied have you been with your APICS membership?
Very Satisfied: **53.8%** Somewhat Satisfied: 38.5% Somewhat Dissatisfied: 7.7%

Cont'd on Page 6

CPIM Course Schedules

Spartanburg Community College

BMW Training Center

Registration Deadline: At least one week prior to the start of the class
 Registration Contact: Tina Upton
 Phone Number: (864) 592-4997
 Email: UptonT@sccsc.edu
 Online Registration: <http://spartanburg.augusoft.net/index.cfm?FuseAction=I071>
 Phone Registration: (864) 592-4408

CPIM Module Instructor
 Joan Heard, CPIM, CSCP

- BSBA from UNC Pembroke
- APICS Certified – CPIM and CSCP
- With over 15 years of experience in manufacturing, production planning and scheduling, customer service, supply chain management and inventory control
- Successfully scheduled and managed inventory control systems in World Class manufacturing operations in the automobile, packaging and electronics industries
- Highly skilled in MRP, SAP, Mapics and JIT
- Implemented and maintained ISO 9000 quality systems
- Experienced in tracking, scheduling and delivery of global shipments of delivery of parts and products.
- Recognized by APICS Industrial Crescent Chapter as a Member of the Year 2009-2010.

Greenville Technical College

CPIM APICS classes are now offered beginning in May.
 For inquiries contact Rufus Perry at (864) 250-8276 or Rufus.Perry@gvltec.edu.
 For registration or general Greenville Tech information, contact Registration
 Phone Number: (864) 250-8800.

Class	Dates	Time	Days
Basic of Supply Chain Management	Jan 9, 2012	6 pm	Monday
Execution and Control of Operations	Mar 5, 2012	6 pm	Monday
Strategic Management of Resources	Apr 30, 2012	6 pm	Monday

See Page 4 for Chapter Scholarship Opportunities

CSCP Course Schedules

Certified Supply Chain Professional (CSCP) is the new and exciting APICS Certification offering getting rave reviews by industry experts! Click on the next link for full course information, or, if you are ready to sign-up, just click on the link below. The schedule below shows start date and time only. Please contact us before you register if you have questions about course dates. Also, please note classes typically skip holidays.

Hubbell Lighting, Inc.

APICS Industrial Crescent Chapter is planning a new CSCP Winter Class for 2012 at Hubbell Lighting, Inc. Admin Building at 701 Millenium Blvd, Greenville, SC 29607.

Details on registration will be published on www.apics-sc.org

**Mark Your Calendar
New 6-week CSCP Class Starts
January 24, 2012**

Class	Time	Days
Supply Chain Management Fundamentals	6:00—8:30pm	Tuesday & Thursday
Building Competitive Operations, Planning, and Logistics	6:00—8:30pm	Tuesday & Thursday
Managing Customer and Supplier Relationships	6:00—8:30pm	Tuesday & Thursday
Using information Technology to Enable Supply Chain Management	6:00—8:30pm	Tuesday & Thursday

CSCP Module Instructor
Tom Krupka, CFPIM, CSCP, Jonah

CSCP Module Instructor
Joan Heard, CPIM, CSCP

CSCP Module Instructor
Stijn Van de Velde, CPIM, CSCP

CSCP Module Instructor
Susan Sumner

See Page 4 for Chapter Scholarship Opportunities

Registration Deadline: At least one week prior to the start of the class
 Registration Contact: Joe Pomeroy
 Email: president@apics-sc.org
 Online Registration: www.apics-sc.org

Upstate SC Supply Chain Coalition 2011-2012 Calendar of Events



Palmetto
Section



Council of Supply Chain
Management Professionals



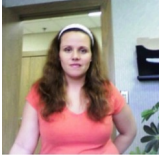
Event	Date	Time	Location	Price (Member/Nonmember)
Ann Gatewood The Role of ERP in the Overall Supply Chain Cycle	January 17, 2012	6:00 P.M.	Holiday Inn 4295 Augusta Road, Greenville, SC	\$25 Members \$30 Non-Members
Janna Segrest & Dee Kivett Topic to be Announced	February 21, 2012	6:00 P.M.	Holiday Inn 4295 Augusta Road, Greenville, SC	\$25 Members \$30 Non-Members
Dave Ridley Southwest Airlines - Joint Meeting with Palmetto ASQ	March 13, 2012	6:00 P.M.	Holiday Inn 4295 Augusta Road, Greenville, SC	\$25 Members \$30 Non-Members

APICS Industrial Crescent hopes to offer scholarship opportunities for winter 2012 classes. Keep an eye on the [web site](#) for details on applying.

Please visit the APICS society homepage at www.apics.org.

Find important and up to date information on your local Southeast APICS district at www.apicssoutheast.org.

Industrial Crescent Chapter — Scholarship Support



Wendy Tisdale, 37, is a single mom with three kids that are 15 (girl), 13 (boy), and 12 (boy), who works two jobs. Wendy is a shipping/receiving clerk full time, a part-time server and full-time college student.

Wendy's future looks bright with career plans to find a job in the Supply Chain or Human Resource arena. In her own word, "I just like working with numbers, problem solving, and doing paperwork". The Industrial Crescent Chapter has sponsored Wendy's Supply Chain Management education through the Garth Thompson Memorial Endowed Scholarship and she now leans to Purchasing as the field of interest that she is leaning toward.

Stanley Childs, not pictured, is the other 2011 Garth Thompson Memorial Endowed Scholarship recipients happy to receive funds by the Industrial Crescent Chapter to improve his career.

Casey Brann is a full-time student at University of South Carolina in Columbia, SC who applied for the student scholarship and was chosen among all applicants based on his essay on Supply Chain and his most recent GPA. Casey will use the scholarship funds to attend certification courses and pursue either his CPIM or CSCP certification.



Stay motivated and be on the lookout for the Chapter's annual scholarships to further better your career prospects!

CSCP Testimonials

Rami A. Bayadi, CSCP Director, Operations Planning at Sealed Air Corporation

Dianne R. Hurt, CSCP Director, Logistics at Sealed Air Corporation

"Having recently completed the CSCP course in June, we would like to share some thoughts on method of training and the benefits of certification.

Method of Training: We selected classroom instruction instead of online self-study and realized several benefits including reinforcement of course material and concepts with an APICS certified instructor (Frederick Cosby was excellent!) and shared real-life Supply Chain experience with employees from other industries.

What CSCP Certification Means To Us: Earning the CSCP certification represents a milestone in professional development and the recognition of our foundational knowledge of end to end supply chain concepts, reaching beyond our Company's internal operations to our suppliers and customers.

We would strongly recommend the CSCP course to all Supply Chain management professionals who want to play a vital role in strengthening their Company's profitability and customer/supplier relations."

Message from the President



Hello Crescent Chapter members!

2011 is coming to a quick close. The entire local board of directors has been diligently working in the background to make your APICS membership more valuable. Our primary focus has been increasing the opportunities individual can seek for furthering their professional knowledge and development.

Our CSCP course this past fall doubled in enrollment as compared to fall 2010. Due to that success and continued interest, we are offering a Q1 2012 round of classes. Interest is already high, so I recommend you register early. CPIM courses at Greenville Tech have had excellent enrollment as well. In addition, we offer in house course offerings for companies on a one by one basis.

Our 2012 Professional Development Meetings are already locked in through April. We have a great line up scheduled so come on out for one if you haven't been. Have I mentioned we started offering adult beverages at our monthly meetings?

I'm excited about the start of the New Year but in the mean time I hope everyone has a joyous holiday season.

Best Regards,

Joe

President, APICS Industrial Crescent Chapter

APICS Industrial Crescent Chapter 2011 Survey (cont'd from Page 1)

5. Importance of the following APICS membership benefits to you:

	High Importance	Moderate Importance	Low Importance	Not Important
National Affiliation	38.5%	53.8%	0.0%	7.7%
Certification Ed Programs	69.2%	23.1%	7.7%	0.0%
PDM's	38.5%	53.8%	7.7%	0.0%
Seminars & Workshops	30.8%	53.8%	15.4%	0.0%
Plant Tours	38.5%	46.2%	15.4%	0.0%
In- House Courses	15.4%	46.2%	38.5%	0.0%
Newsletter	46.2%	46.2%	7.7%	0.0%
Website	46.2%	53.8%	0.0%	0.0%
Networking	33.3%	33.3%	33.3%	0.0%
Membership Publications	33.3%	50.0%	16.7%	0.0%

6. If you possess a certification, do you feel that the APICS Industrial Crescent Chapter offers an adequate amount of programs to allow you to earn certification maintenance points?

Yes: **53.8%** No: 15.4% No certification: 30.8%

7. What can the Industrial Crescent APICS chapter do differently to better serve its membership?

◆ Rotation of chapter meetings at locations in Anderson, Greenville and Spartanburg

◆ Two seminars annually on analyzing financial data of suppliers and determining financial stability

◆ Better definition of how each meeting applies to certification points

◆ Options for an all-day seminar

◆ More opportunities to earn maintenance points

8. Quality rating of each of the following local APICS chapter benefits offered

	Excellent	Very Good	Good	Fair	Poor	Don't Know
Certification Education Programs	0.0%	53.8%	7.7%	7.7%	0.0%	30.8%
PDM's	0.0%	46.2%	38.5%	7.7%	0.0%	7.7%
Seminars & Workshops	0.0%	30.8%	23.1%	23.1%	0.0%	23.1%
Plant Tours	0.0%	46.2%	15.4%	15.4%	0.0%	23.1%
In-House Courses	0.0%	23.1%	30.8%	7.7%	0.0%	38.5%
Monthly Newsletter	7.7%	76.9%	7.7%	7.7%	0.0%	0.0%
Website	23.1%	61.5%	0.0%	7.7%	0.0%	7.7%

9. Factors impacting your decision on attending APICS classes, training or certification preparation:

	Not Important	Important	Very Important	Critical Factor
Cost	0%	38.5%	30.8%	30.8%
Location	15.4%	23.1%	46.2%	15.4%
Class Schedule	15.4%	23.1%	38.5%	23.1%

10. Quality rating of each of the following APICS certification programs:

	Excellent	Very Good	Good	Fair	Poor	Don't Know
CPIM	30.8%	38.5%	7.7%	7.7%	0%	15.4%
CFPIM	0.0%	0.0%	8.3%	0.0%	0.0%	91.7%
CSCP	0.0%	23.1%	0.0%	0.0%	7.7%	69.2%

Board Roster for 2011—2012

President

Joe Pomeroy

Executive VP

Edgar Javier, CSCP

VP Programs

Joan Heard, CPIM, CSCP

VP Education

Tom Krupka, CFPIM, CSCP, Jonah

VP Marketing

Mike Prater, CPIM

VP Membership Retention

Open

VP Membership

Tonya Upton

Committee Chairman Career Development

Gary Tomkins

Academic Affairs Dir.

Mark Andrews

VP Finance

Sue Belair, CPIM

C-bar Administrator

Cathy Keeton, CPIM

Newsletter Editor

Denitsa Terzieva-McGuirt, CPIM, CPM

Past President (2010—2011)

Toyya Funchess

Director-at-Large

Stijn Van de Velde, CPIM, CSCP



APICS Industrial Crescent Chapter Committed to Chapter Excellence

We did it again!! For a second year in a row, the Industrial Crescent Chapter was awarded with the Gold award level. Chapter's dedication to providing exemplary member services and professional development opportunities to APICS members and customers were key qualifications to obtain the award.

Why does it matter? Chapter Management Excellence is an integral component to enhancing the member experience. Successful APICS chapters like us provide you—our members with opportunities for stellar education, career development, and networking.

What is CBAR? The APICS Chapter Benchmarking and Recognition (CBAR) program recognizes chapters that have exceeded minimum standards and exemplify excellence in overall chapter management. We are proud to announce the APICS Industrial Crescent Chapter received the 2010 CBAR Gold Award designation, an admirable accomplishment for an APICS chapter.

As a member of an APICS Gold Award Winning Chapter, the CBAR designation signifies our chapter's commitment to providing an exceptional membership experience.